



**SaF IT Services**  
Specific and Flexible IT Services

# **SaF IT Services**

## Blueprint

Draft

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# The company and its founders

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## The Company

Company name :	SAF IT Services
Type of company :	Private Limited Company (BE - SPRL)
Capital (entirely deposited):	20.000 EUR
Created on :	21 February 2019
Address :	Rue Du Village 6, Lanaye 4600 - BELGIUM
Company number :	0721.427.404
Internet presence (foreseen):	<a href="http://www.safits.be">www.safits.be</a> <a href="http://www.safits.eu">www.safits.eu</a>

## Company members :

Number of associates : 3

### Member 1

Last Name : FERRARO  
First Name : Antonio  
Address : Rue Du Village 6, Lanaye  
Phone n. : 0479 122523 (GSM)  
Email : [antonio.ferraro@safits.be](mailto:antonio.ferraro@safits.be)  
Studies : University (Computer Science, Italy)  
Professional experience : See attached CV.

### Member 2

Last Name : GESELL  
First Name : Ludwig Friedrich  
Address : Sparrelaan 9, 3590 Diepenbeek  
Phone n. : 0478 841340 (GSM)  
Email : [friedrich.gesell@safits.be](mailto:friedrich.gesell@safits.be)  
Studies : University (Computer Science, Germany)  
Professional experience : Extensive professional experience in the domain of the development of tactical Data Link Systems for air defence, for NATO and for Germany, in several areas. Extensive knowledge of Tactical Data Links.

### Member 3

Last Name : Federico  
First Name : Stefania  
Address : Rue Du Village 6, Lanaye  
Phone n.: 0479 352491  
Email : [stefania.federico@safits.be](mailto:stefania.federico@safits.be)  
Studies : High School (Italy, accountancy)  
Professional experience : Several, in Italy, up to 2000.

### Highlights

These are in our opinion the strong points of SaF IT Systems to support defence related projects:

1. In depth knowledge of several aspects of Air Defence in NATO, in various roles, for a combined total of 60+ years of experience.
2. Development of systems in support of NATO air and maritime forces
3. In depth knowledge of NATO Tactical Data Links and Tactical data systems (Link 1, Link 11, Link 11B, Link 22, Link 16 and JREAP-C).
4. Extensive knowledge of data processing for Ground-Based Air Defence, both C2 and SAM systems (that involves radar tracking algorithms, radar accuracy analysis, radar simulation, engagement algorithms etc.).
5. Project management (Site/System Upgrade, Site/System Move, re-engineering, new deployments):
  - Project Analysis Definition/Project Support.
  - Project Implementation
  - Project Documentation
  - Project Verification/Acceptance/Closure



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- Project - In Service Operations
6. Customer Oriented :
- Excellent and proven customer relations
  - Excellent and proven success records
7. Training:
- For Operators, Administrators and Technicians
  - For Trainers
  - Preparation of training material
8. Ready to take up new challenges.

### **Company Size:**

SaF IT Services does not plan to grow, at least initially. The offer is limited to a manpower of 2, with Ms. FEDERICO providing secretarial and administrative support.

### **Access to profession in the NATO domain (Security Clearance):**

Both Mr. GESELL and Mr. FERRARO held valid NATO NS Security clearances, in the scope of their employment with NATO. These clearances are still held by the NCI Agency while the possibility of future cooperation are being investigated.

If needed, a procedure to re-instate the security clearances must be started through the Belgian authorities.

# The offer

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## The overall project

SaF IT Services positions itself as a company that can offer customised solutions and support to satisfy other companies' IT needs. The main objectives are :

1. Provide quality services
2. Provide solutions that fully meet the needs of the customers

The main activity concerns the development of customised software solutions, however SaF IT Services can also answer customer calls concerning:

- Temporary replacement of personnel in specific areas of IT (where the competences can be provided)
  - Consultants' roles in NATO, in the domain of expertise
    - Project management
    - Software
    - Hardware
    - Infrastructure
    - Internationalization/Localization
- Requirements collection
- Requirements analysis
- Software solutions, including those involving "Machine Learning" models
- Support to the various software testing phases
- Training



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*Image 1: SaF IT Services*